Working To Together Improving Bodyshop Profitability







Your BodyshopA Possible User



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Eye-Load is NOT a Management System

It is a <u>Business Tool</u> that improves many parts of the business that a management system doesn't



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Eye-Load's Objective For Your Business?

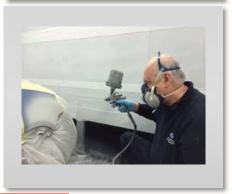
- Maximise The Bodyshop Output
- Reduce Wasted Time
- Shorten The Repair Cycle
- Working Smarter With Team Harmony
- Drive Net Profit
- Increase The Value Of Your Business

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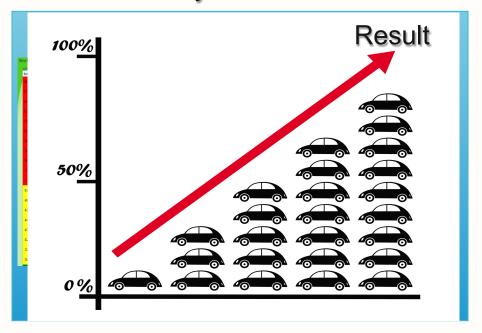


Your Team





Eye-Load





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TOC - Bottlenecks Occur All The Time And Change Location In Real Time During The Working Day

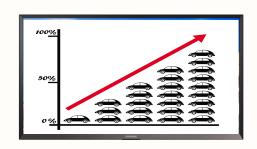
Eye-Load Tracks Bottlenecks Visually

- Referrals
- Estimating
- Shop Loading
- Workshop
 - All Resources Mech, Strip, Panel, Prep, Paint, Polish, Refit, Mech&Geo, QC,
 - Dealer Resets, Specialist Work
- Delivery
- Invoicing
- Cars On Site
 - Cars In Car Park



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All technicians can see the work in each individual department with big screen(s) positioned in appropriate areas of the workshop



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 Eye-Load will allow you to Name a Technician that needs to do a specific job on a vehicle i.e. aluminium welding or chassis repair

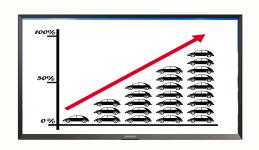
 Eye-Load will <u>Highlight Specialist Work</u> i.e. diagnostic checks, graphics, wheel repair, seat repair etc. and keep it visual to all the PEOPLE that need to know - until the job is complete



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A suggestion would be to place job racks by the workshop screen Tech's can take job pack without needing to disturb works-controller

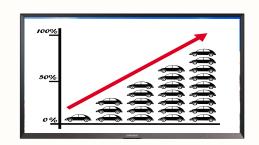




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Allowing the controller more time in the day to increase the flow through the workshop.

- look for wasted time and energy
- look for low utilisation of technicians
- convert the effort into productivity
- delivering additional throughput of jobs





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What Does it Do?

Shows Up The Pressure Points Across All Areas Of Your Business Staff Can Be Over Loaded or Under Loaded in all Departmental Areas

Nobody works well under stress

They all deal with it in different ways

Keep an Eye on their Workloads



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Other Pressure Points

Estimating -

Too much work, not enough work, total losses not being removed.

Workshop Control –

Under loading, over loading, too many techs, not enough techs, too many late jobs, high cycle times, it shows your completing jobs in the wrong order to achieve your SLA's

Highlights areas where vehicles are sitting too long in by any location

View Departments Individually –

Referrals Estimating Workshop QC Valeting Delivery



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What Does it Do?

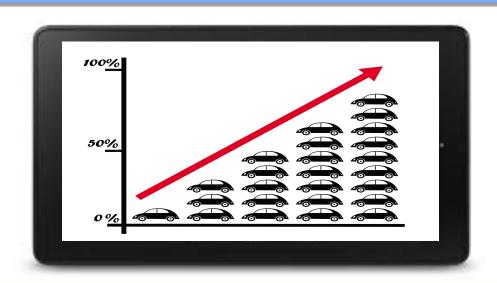
Prioritising vehicle completion - driven by the DUE date is what you should be doing and maybe you are - Eye-Load does this for you like no other tool you have!

Unique Vehicle Repair Management – as we call it



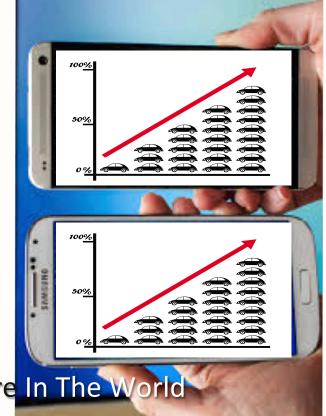
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You can also use Smart Phones & Tablets

Access The Eye-Load Cloud From Anywhere In The World





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Our latest addition to the Eye-Load software is the very Visual Graphic Dashboard

View the next powerpoint presentation to see what is on offer

- 7 days
- 14 Days
- 1 Month
- 3 Month
- 6 Month
- 1 Year

- All the trends that are happening can all be seen in real time at any time – Calendar days or Workshop days
- Individual Bodyshop or Groups National or Regional
- Average Workshop hours sold per day Target 6hr +
- Cycle days what ever you wish to monitor
- What is the average time jobs sit in a resource?
 - Estimating
 - Paint
 - Panel
 - MET
 - Delivery



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So, In Conclusion

Smooth's the "Work Flow" Across the Whole Business

Improves Communication

Calms Environments

Less Stress For Everyone

You get MORE Jobs out the Door

Increase the VALUE of your Business

